



Season 2011-2012

61st Annual Report



WATER POLO - An Olympic Tradition

Revision A - Draft - Audited Financials subject to Auditors Certificate



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1 2011-2012 Officials

LIFE MEMBERS

Ron Howell	Jill Glastonbury (dec)
Bruce Chisholm (dec)	Margaret Jones
Paul Raynor	Jon Harmer
John Bird	Lynn Martin
Des Clark	Gary Mavrinac
Brian Knevitt	Shaun Baker
Peter Bayne	Chris Turner
Graeme Litster	David Martin
Alan Dowling	John Medcalf

HONORARY LIFE MEMBERS (SA Olympians)

Charlie Turner	Michael Turner
Chris Wybrow	Rod Owen Jones
Rafael Sterk	

BOARD OF DIRECTORS

President	Mark Dayman
Secretary	Derek Seret
Director for Finance	Thomas Dayman
Director for Membership	Graham Barr
Director for Competition	Graham Barr
Director for National Events	Mark Dayman
Director for Coaching & Development	Carolyn Symonds
Director for Communications	Carolyn Symonds
Director for Volunteers & Officials	Kathy Sangster
AWPI Delegate	Jon Harmer

OFFICERS & OFFICIALS

Patron	
Vice-Patron	
Public Officer	John Medcalf
Privacy Officer	John Medcalf
Hon. Solicitor	
Chief Executive Officer	Jon Harmer
Administration Officer	Michelle Corbett (Part) Chris Tippet (Part)

State Representative Teams

14 & Under Club
14 & Under Girls ECC
14 & Under Boys ECC
16 & Under Boys
16 & Under Girls
18 & Under Boys
18 & Under Girls
20 & Under Men
20 & Under Women

Coaches

Emy van Duijn
Lachlan Cameron
Tony Hall
Victoria Risby
Eddie Denis
Jessica Martin
Shaun Baker
Chris Turner

Managers

No Teams Sent
Stephanie Andrews
Ian Mounfield
Kathy Sangster
Carolyn Symons
Mark Dayman
Carolyn Symons
Liz Cameron & Kathy Sangster
Carolyn Symons

National League

Coaches

Men
Women

Eddie Denis
Eddie Denis

Assistant Coach

Men
Women

Tony Hall
Sophie Rickets

AFFILIATED CLUBS

Adelaide Tritons
Adelaide Vikings
Eastern Saints
Henley Sharks

2 President's Report

This has been the third year for me as President. In my first annual report I mentioned the most significant challenge for SAWPI was the opening of the new aquatic centre. In my second annual report (last year) I mentioned the financial viability of SAWPI was the biggest challenge.

While this year we can report very solid progress on both challenges there is still a very long way to go before we can truly claim success.

The biggest challenge for SAWPI now is to put the best operating and governance structure in place. This will ensure we can turn from a glass half empty association into one that has a glass half full approach to its business.

Some highlights of 2011-2012 are:-

SAWPI Board:- As the Section 8.8 shows the Board has had very good attendance at meetings. People have been very willing to help outside of the meetings. However, our Board still struggles to focus on the important issues and tends to become bogged down on less important emotive issues. It was pleasing this year there were no mid term resignations. As I detail further in this report, I believe the model for the Board is flawed and out of line with other associations and sporting groups.

Development:- This year has seen a significant improvement in the development opportunities we provide our members. We have development squads in place for 14s and 16s. The introduction of our 12s and 14s at St Peters on Sundays has been a tremendous success. The 12s competition has been treated as an entry level competition and these players have not been registered in our system. In the coming season we will record these players as members. There is little doubt these programs will boost our membership numbers.

State Teams:- This year SAWPI again sent away 8 teams to State competitions. The pleasing aspect has been the benefits of the development programs keeping players coming through. While selection is always a difficult issue, it has been pleasing this year as on a number of occasions we have needed to select a team due to an excess of players. It is always tough for South Australian teams at National but this year we generally fared well. The most pleasing aspect was the number of new coaches within our ranks.

Marion:- SAWPI has met the challenge of Marion very well. However, as yet we have not grasped the opportunity that Marion provides SAWPI. To date at Marion SAWPI has completed an A grade competition, a National League season and a National State Tournament. All of these events have been very successful.

Finance:- Our focus on finance during the financial year 2012 has seen outstanding results. Not only have we returned the association to a profit in difficult times but we have addressed some long outstanding debts. In addition to returning a positive result we have reduced our receivables to 35% of the level of previous year. SAWPI has also had success with the Nicholas Birdseye and Associates debt. SAWPI has also continued to be successful with our grant applications to ORS. These grants are essential for our ongoing "stay in business" operations and most importantly they will provide opportunities for the establishment of additional development programs.

All annual reports have now been updated with audited financials. We were 2 years behind. We are now up to date.

National League:- 2012 was a significant challenge for the Jets. The move to Marion was very difficult for the teams with a number of players not returning. There was doubt at one stage of fielding teams. However, as the season came closer it all came together. The most positive aspect was the success of

the women's team in making the finals. For the Men it was also the start of a new era. Both teams have benefited from the professional approach of Eddie Denis.

National 20 & Under Championships:- In January 2012 SAWPI delivered a very successful tournament for the 20 & Under National Championships. This was a very significant challenge with a new venue and new equipment. This tournament clearly demonstrated what a superb centre the SAALC is. SAWPI received many compliments on how smoothly the event was executed.

The Challenges ahead are:-

SAWPI Board:- I believe the model for the Board and Committees is flawed and must be changed. The Board should be smaller with a mixture of skills. The Board is currently made up of, at times reluctant, members from clubs that in normal association activities are competitors. The Board should only have Directors who make their own decisions and want to be involved. The Board should be reduced in size. There are some very skilled people willing to donate their time to support Not for Profit Boards.

The committee structure in our Constitution and By Laws has not been effective. In the 2011/2012 season there was a genuine effort by the Board to form these committees and the efforts were not successful. With a smaller Board involving people outside of Water Polo, our association volunteers will have more time to focus on direct support to activities that benefit our players, clubs and competitions. Our volunteers should also find this model more enjoyable than Board meetings.

Marion. AAC, St Peters:- In the coming years the SAWPI Board is committed to capitalizing on the opportunities that Marion provides the association. To date very little has been established by SAWPI at Marion. This season will see a concentrated effort in the areas around Marion.

In addition to Marion the SAWPI Board is committed to ensure Water Polo remains strong at the Adelaide Aquatic Centre and St Peters.

State Competition:- While a number of our grades are successful the A grade has been unsatisfactory for players. Last years competition for A Grade was 6 games. Our A Grade players have not had a SAWPI game for around 1 year. This brings into question the value that is received by these players. A Grade is also a very good development environment for our ambitious junior players.

Membership:- Our results for membership this year have been disappointing. There is an argument that participation in Water Polo has increased due to the Under 12 competition. However, the facts are our membership has dropped by 34 to 195. We have had some issues with players from some clubs not registering. The players in the under 12 competition and initiatives in the Marion area will provide a boost to our membership numbers in the coming year. The challenge for SAWPI is to convert potential into reality. A concerning statistic is senior female membership has almost halved.

National League:- As part of establishing a new operating structure for the Jets, there was a commitment to ensure this structure remained in place for the future. As we move to the 2013 season there will be a more professional approach to the preparation of our National League teams. We have established a number of initiatives to improve both the results and experience for our teams.

Relationships:- Our relationships with Water Polo Australia, ORS and other associations has improved.

In closing, I would like to thank all people who have assisted SAWPI throughout the year including Head Coach Eddie Denis, Administration Officer Michele Corbett, our development coaches, state team coaches, referees, team managers and committee members. In particular, thanks to our sponsors, our CEO Jon Harmer and all members of the SAWPI Board. There have been some very dedicated efforts by people to assist the association.

Mark Dayman
President

3 Chief Executive Officer's Report

In the 2011 / 2012 reporting year S.A.W.P.I. has once again benefited from the Office of Recreation and Sports Stream 1 and Stream 2 funding. As of July 1st, 2011 through to June 30th 2012 the ORS has supported SA Water Polo for the 2nd of 2 years via its Stream 1 Core Business grant and Stream 2 funds granted for the employment of Part Time Development Officers.

Significantly and indeed importantly, SAWPI received notification on the 13th July of approval granted for all funds requested from ORS via the Sustainability Grant and the Development and Inclusion Program Grant Application. This equates to a total of \$202,500 from ORS over 3 years plus an additional \$30k from WPAL pending.

During 2011-12 significant progress has been made in the area of Development with over 200 extra participants participating in Water polo via the club 12s, 14s and Schools Competitions in the past 12 months.

- The consolidation of the Sunday afternoon 12 & Under Competition at St Peters involving an additional 55 "new " players (5 teams) at this entry level to our sport.
- The re - establishment of the mixed 14 & Under Grade (held on Sunday afternoons at St Peters) Having been unable to have more than 1 team enter this competition in Term 4 2010, 5 teams contested the competition in Term 1 & 2 2012. (An additional 45 junior participants)
- An extra 13 teams participating in the Schools competitions on Thursday/Friday afternoons after school in Term 1 2012 – an additional 130 participants at this level.

Another significant area of growth and improvement in 2011/12 was the commencement of the SAWPI State Train On Squad programmes. These are discussed later in this report under the heading of Development.

As CEO, the following are the key areas of my administrative involvement during the 2011/12 period.

Schools/ Club/ State.

- Ongoing administration of ISSA Schoolboy's & SACSGSA Schoolgirl's Water Polo competitions – an extra 13 teams (68 – 81 teams) representing 18 schools playing at 7 venues over 2 nights.
- Assisting with the administration of SAWPI Boy's & Girl's 14 & Under and 16 & Under Train On Squads and SA State Teams.
- Administration of existing and successful application for future Grants through Office of Recreation & Sport.
- Advertising and recruitment of managers and coaches for x 10 SA representative teams.
- Representing SAWPI at an AWPI administrative level
- Involvement on the SAWPI Competition & Grading Committee.

National League.

- Represent SAWPI at ORS meetings for planning process of SAALC – State Aquatic & Leisure Center, Marion.
- Represent Adelaide Jets National League teams at the NWPL administrative level.
- Recruitment of x2 Men's players for Jets.

International.

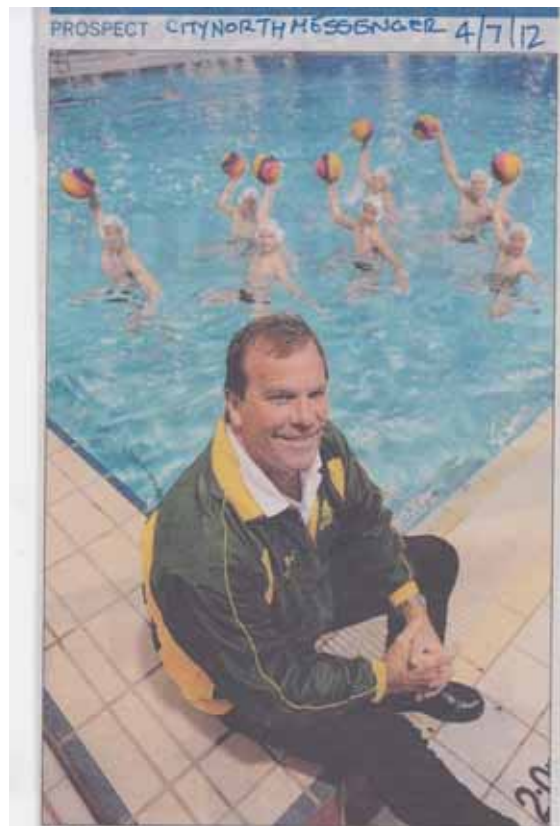
- Representing Australia as Manager AUS Men’s Team at International Tournaments and Training Camps in Perth & Sydney for AUS Men’s Olympic Shadow squad in late 2011 and early 2012.
International Pre Olympics Tour Asia & Europe May/June 2012.
London 2012 Olympic Games – July / August

For the 2011 / 2012 season I would like to give particular thanks to the following

- The SAWPI board for their continued efforts on behalf of our sport. I would like to particularly thank SAWPI President, Mark Dayman, who has worked tirelessly in so many areas, in particular for his dedication to the management of SAWPIs finances.
- To the South Australian Government, through the Office Of Recreation & Sport for their continued support of the administration of SAWPI and the funding of projects relating to the continued growth of Water Polo in S.A.
- **To our sponsors, Fyfe, EMA Legal and State Aquatic Center , Marion**
- To the South Australian Sports Institute and SASI Head Water Polo coach Eddie Denis for their continued support of SAWPI.
- To all SAWPI state coaches and managers for their efforts in assisting with our state teams.

In closing for 2011/12 , I would like to thank the many “unsung” supporters of SA Water Polo who may have not been specifically thanked within this report. Your continued support, whether it be at the Development, Schools, Club, State Team or National League level is greatly appreciated.

Sincerely,
Jon Harmer,
Chief Executive Officer,
SA Water Polo.



BIG SPLASH: Blackfriars water polo coach Jon Harmer is in London with the Australian men’s Olympic team. Picture: Luka Harmer - 010303

Jon’s Olympic honour

KARA ADAMS

JON Harmer will take on the role of his lifetime at the London Olympics later this month.

The Blackfriars water polo coach is managing the Australian men’s water polo team which will compete in the Olympics.

Before leaving, he said he was rapt to be selected to travel with the team.

“It’s a big honour to be going,” Harmer said.

Harmer travelled with the team to the World League Super Finals in Kazakhstan in May, followed by pre-Olympic training in Montenegro and Italy.

Harmer began coaching at



Blackfriars Primary School in Prospect in 1978 – and says he has no plans of stopping any time soon.

“I’m now coaching the sons of the boys I used to coach,” he says.

Harmer, who was Prospect’s Citizen of the Year for services to youth in the community in 2007, led the school to victory at the Australasian Schools Water Polo Championships in both 2007 and 2009.

4 Committee Reports

4.1 Competition and Grading

The Competition and Grading Committee for this year consisted of one representative from each club; Bevan Dearman (Vikings), Derek Seret (Tritons), Alan Harvey (Eastern saints) and Nic Martin (Henley). CEO Jon Harmer provided added support to this group.

In consultation with the clubs, the following competitions were facilitated: Born 98 Junior Mixed (Term 2 2012), Boys Born 96, B Grade Men and Women and A Grade Men and Women. As in past years, numbers in the Girls Born 96 age group were not sufficient to facilitate a stand alone competition for this age group and so they were incorporated into the B Grade Women's competition.

The availability of pool space was problematical. Whilst St Peter's was popular and used extensively for the B Grade Men's and Women's competition as well as for the Boys Born 96 and the Junior Mixed competition on Sundays, SAALC was not a popular venue because of the distances involved and AAC was not available and is cost prohibitive. There may be some work to do there but in order to be cost effective matches would have to be played across the pool, which would restrict the use of AAC to the junior grades.

In short, the A grade competition continued to be weak, with only three teams entered into that competition. The B Grade women's competition suffered due to forfeits. B Grade men, Boys B96 and the Junior Mixed B 98 were all strong competitions and the especially the junior numbers have been growing steadily, which does auger well for the future. It is hoped that we will be able to have stand alone competitions for Boys and Girls in their next competition (B 99) which starts in the third quarter of 2012.

The future success of any competition is the utilisation of SAALC. The current demographic is not well disposed towards the new facility and the generation of players from the southern areas must become a focus point if we are to have successful competitions there in the future.

My thanks to the club representatives mentioned above for their hard work and support in facilitating these competitions over the past year.

Graham Barr

Director for Competitions

4.2 Development

The key focus in the area of Development in 2011/12 have been as follows :

- 12 & Under Primary Mixed Competition.
- 14 & Under / Mixed Competition
- SAWPI State Train On Squads – 14 & Under / 16 & Under.

12 & Under Primary Mixed Competition.

The Primary / 12 & Under competition has been an outstanding success in the 2011/12 period. Having been founded initially by Terril Ashton the competition has continued to grow and strengthen due to the continued hard work of Mr. John Cooper and his hard working team of assistants from the 4 clubs. To see the keenly contested finals rounds with a huge number of parents and friends in attendance supporting and to witness the flow on of young girls and boys to the 14 and Under grade is extremely heartening. I also strongly believe that a very positive outcome of this 12 & Under grade will be an

increased number of experienced youngsters representing South Australia at the 14 & Under entry point of National competition. In closing thank you to the many new parents and friends who assisted in voluntarily capacities at the competitions.

14 & Under / Mixed Competition

The 2012 Term 1 & 2 14 & Under competitions are testimony to the worth of the newly formed 12 & Under competitions. Having been unable to form a competition with more than 1 team in Term 4 2011, the influx of “graduating” 12 & Under’s post Christmas allowed for 4 teams to participate in Term1, increasing to 5 in Term 2. As with the 12’s, the Sunday timeslot has proven to be very popular with many families making an afternoon of it. The keenly contested Term 2 Grand Final between Tritons and Vikings, played to a high standard, with a bumper crowd, was the icing on the cake for this competition. I look forward to the graduation of the numbers and talent at this level participating in the newly formed 17 & Under competition.

SAWPI State Train On Squads – 14 & Under / 16 & Under Competition.

The SAWPI State Train on Squads commenced in February 2012 as an entry point for 14 & Under and 16 & Under aged players to commence an increased training load beyond that traditionally supplied by clubs and or schools. The 3 weekly sessions provided were held at St Peters on Tuesday nights, AAC swim training on Thursday mornings and Marion on Sunday mornings. The sessions were jointly run by Shaun Baker, Lachlan Cameron, Graham Litster and Emy Van Duijn with assistance from Tony Hall on Sundays at Marion. The squad of more than 40 in total, benefitted greatly from the extra quantity and quality of coaching.

The Term 1 focus for the squad was the East Coast Challenge tournament at the end of Term 1 in Melbourne in June. The squads’ focus in Term 2 & 3 has shifted to the 16 & Under National Championships group who will be competing in September and are training hard under the direction of Shaun Baker and Emy Van Duijn. It is however very heartening to see so many 14s players continuing on with training. I think this is testimony to the coaching these young athletes have received and their realisation that these sessions are very good for their Water Polo development.

Jon Harmer,
Chief Executive Officer,
SA Water Polo.

4.3 Major Events

In January 2012 SAWPI managed the 20&U National Championships at the new SA Aquatic and Leisure Centre. There were many challenges in delivering this event at the new centre. This included having people trained on the new equipment and ensuring was configured to function correctly.

SAWPI were not able to return a profit from this event. However, the event was an outstanding success and SAWPI received an assessment of 95 out of 100 by Australian Water Polo.

The majority of National Championships are now club championships. Australian Water Polo has decided to divide these events by gender in the future. The reason behind this move is the success of the championships that has resulted in a large number of teams attending. The increased teams has placed organisers in a difficult position with the strain placed on pool and accommodations facilities. The result will be smaller championships at more venues. All Water Polo States and Territories will host an event each year.

Message from SAWPI CEO regarding the 20&U Nationals

I would like to thank the following people for their assistance in making this inaugural major event at the SAALC the success it was.

- To the board of SA Water Polo for their hard work pre tournament in assisting with the multitude of tasks that go into setting up a major tournament – in particular Mark Dayman and Maritza Manojlovic, the later pulling together the volunteers roster at quite late notice.
- To the many other volunteers who assisted with table duties, making lunches for officials, assisting on the gate and organising and selling raffles etc.
- To the many club volunteers who assisted in catering for the very successful fundraising Farewell BBQ held at Blackfriars School.
- To Blackfriars School for donating the use of their facilities free of charge.
- To the pool side staff of the SAALC at Marion and in particular Adam Luscombe and Luisza Franzke for their guidance in conducting this event at the venue for the first time.
- To the South Australian Men's & Women's teams for the exemplary way they conducted themselves whilst competing in their home state.
- To the South Australian Team Coaches and Managers for your generosity of time and spirit in assisting with the development of our young athletes.
- To Peter Hobday from WPAL for his typically generous support pre during and post tournament.
- To our visitors from all mainland Australian states. Their presence at and compliments about our new Aquatic facility was greatly appreciated.

Thank you,

Jon Harmer, (Chairman Of the 20 & Under Nationals Organising Committee)

4.4 Finance and Membership

Finance became the first agenda item on the Board. In this year full financial statements for the previous month were available for every meeting. A number of initiatives were implement to ensure SAWPI return to recorded a profit in 2012. In essence the full Board was the Finance Committee.

4.5 Volunteers and Officials

SAWPI continues to rely on a small but very dedicated group of volunteers and Board representatives from all the Water Polo clubs in SA. Without their ongoing support and commitment, SAWPI would not be able to continue to function and lead and promote Water Polo in SA.

The SAWPI board would like to say a big thank you to all those parents and young people who volunteered their time in assisting our competitions by managing teams, helping on table duties and becoming involved in coaching and umpiring.

Lastly the 20 &U National Competition, an inaugural event in our new Marion swimming centre, was only so successful because of the contribution of volunteers. Many people helped to make this competition a great success, e.g. ticket door sellers, table Officials , referees, sandwich makers, barbeque and salad cooks, to mention but a few.

Please consider volunteering a special skill or come on board one of our current committees, any contribution would be greatly appreciated, no matter how big or small, or over what time period.

4.6 Communication and Marketing

The SAWPI web site continues to provide excellent updates to our Water Polo community. Sporting Pulse has been kept up to date on a continual basis.

4.7 Constitution and Governance

SAWPI continues to actively commit to being a responsive and responsible organization.

The *Children's Protection Act 1993* requires sport and recreation organisations that provide services 'wholly or partly' for children in South Australia to establish policies and procedures to safeguard and protect children. Recent changes to the *Children's Protection Act 1993* extend the steps organisations must take to help protect the children in their care.

From January 2011 the existing requirement for recreation and sport organisations to assess all paid and voluntary positions and to 'prescribe' which positions require a *suitability for working with children screening check* also changed. All paid or volunteer persons holding a 'prescribed position' will **now be** required to complete a 'criminal history assessment or national police check', to be conducted by the organisation, before they are engaged or appointed, which must include a criminal history check and needs to be fully implemented as follows:

- All new and existing volunteers working with children 7 and under assessed by 31 December 2012;
- All new and existing volunteers working with children 12 and under assessed by 30 June 2013;
- All new and existing volunteers working with children 17 and under assessed by 31 December 2013.

What does the National Police Check contain?

- Name
- Alias/Previous Names
- Date of Birth
- Current Address
- Purpose of the Police check
- Charge(s)
- Court outcome of the matters heard including Court name, hearing date, any penalty or sentence imposed
- Pending Matters
- Outstanding Warrants

SAWPI has a Volunteer Organisation Authorisation Number (VOAN) which means application is free and must be lodged through the State body. Under the current legislation, National Police Checks are valid for a period of three years.

SAWPI will continue to be proactive in ensuring the most optimal and appropriate environment and protection for all its members, families and volunteers, by updating and monitoring the progress of relevant Constitution and Governance issues as they impact and affect Water Polo in SA.

5 State Swim Centres

As the “new” State Aquatic Center at Marion enters its 2nd year of operation and answers over possible use of the Adelaide Aquatic Center become clearer in the short term, SAWPI needs to continue to plan for future use of both facilities.

Whilst some may consider the Marion facility has been under utilised by SA Water Polo thus far one must consider the following.

Marion in its first year has,

- Seen the development of a world class training base for SASI athletes.
- Held all National League fixtures for the 2012 season
- Held the highly successful 20 & Under National titles in January 2012.
- Hosted an Australian Junior Men’s training camp post 20s nationals.
- Will host the 2012 Australian University Games Water Polo competition in September.
- Held mid week competition for A and B Grade Mens club competition
- Become the training base for Henley WPC and the home game venue for its B grade teams. Discussions are well under way for Henley WPC to formally align itself as the “home” club at Marion.
- Held games for the Thursday afternoon schoolboys competition
- Been the base for Sunday trainings for the newly formed SAWPI 14 & 16 & Under Train On competitions.

Coinciding with Marion’s 1st year has been the absence of a Development Officer in SAWPI with the departure of Terril Ashton. Clearly there is a need for recruitment to take place from the south/west regions adjacent Marion. I am confident that as the Henley WPC develops in and for the region and schools adjacent Marion attach themselves to the competitions already commencing in Term 1 2012, some growth will occur. However, the greatest opportunities for recruitment and growth in the region exist with the employment of a Development Officer whose role is specifically dedicated to growth in the region. Application for finance aligned to a part time DO in the southern region was made to ORS and approved. This augurs VERY well for future initiatives based at the State Aquatic Center.

Adelaide Aquatic Center.

Amidst much rumour and uncertainty the short term future of Water Polo at AAC seems assured. Schools training and games, club training and SAWPI State Train On sessions have recommenced. Gradually appropriate financial arrangements are being arranged that meet the needs of both the center and user groups. This is very heartening, as clearly a solely Marion training option is unsuitable to many SAWPI members. It is very important for the continuation of current members and attracting future members, that AAC remains a viable Water Polo venue. To this end SAWPI has applied for and had approved funding for a second Development Officer to assist in the maintenance and growth of membership in the northern section of the metropolitan region.

Within the application submitted to the Office Of Recreation and Sport a comprehensive strategy was submitted as to how Development Officers can best recruit from Schools, Swim Clubs and State Swim Centers in the basic regions around the two key aquatic Centers. I look forward with enthusiastic anticipation at the prospect of SAWPI utilising the time and skill provided by 2 Development Officers in servicing the needs of both current and future members as needs arise at both the State Aquatic Center and Adelaide Aquatic Center.

Jon Harmer,
CEO,
SA Water Polo.



South Australian Aquatic and Leisure Centre – License Agreement

As part of this years activities the Board of South Australian Water Polo has negotiated and executed a License Agreement for our use of the South Australian Aquatic and Leisure Centre. The agreement is between South Australia Water Polo and YMCA Aquatic and Event Services Limited.

6 Finance Report

6.1 Overview

Over the past 12 months SAWPI has continued to improve its financial situation. Recording an operating profit from the first time since 2008. While this profit was below SAWPI's stated targets in last years Annual Report, SAWPI's operating profit was affected by \$6,592.01 in bad debts that were cleared from our books. This included a write down for Nicholas Birdseye & Associates of \$5,227.58, a debt which was carried over from previous years.

In addition to writing off bad debts, some assets were removed from SAWPI's books, with the total value of SAWPI's non-current assets being reduced from \$18,228.82 to \$6,024.00. This reduction is a consequence of non-current assets not being depreciated from their date of purchase. This has resulted in a change to the assets shown in the 2011/12 financial year.

The 2011/12 financial year has seen a 65% reduction in Accounts Receivable, from \$55,452.17 in 2010/11 to \$21,019.83 in 2011/12. This is a result of a resolution being reached Nicholas Birdseye & Associates along with the following up of other unpaid accounts with aged debtors. The failure of SAWPI to collect a sizeable amount of accounts receivable in the past has been a major financial weakness of this organization. In 2011/12 considerable steps were taken to reduce the amount of accounts receivable that were not collected and while we still had an extensive amount of bad debt, we are now in a very strong situation moving forward with the large reduction in receivables.

STATE TEAM

State Team operations were in surplus for 2011/12. This is not inconsiderable, when looking at the 2010/11, where State Team operations left \$32,183.77 short of balancing. This surplus has been the result of SAWPI's focus of keeping every State Team in the black; it was an area that was cited by SAWPI as one which had a negative impact on the profit and loss statement of 2010/11. The specific targeting of these operations by SAWPI has provided a positive result.

JETS

A simple analysis of our accounts indicate the Jets incurred a loss of \$15,237.19. However, the actual position is a deficit of around \$9,500.00. At this time not all income has been recorded for the Jets. Our financial accounts do not properly reflect the Jets operating cost as final accommodation equalisation has not been included in this Jets profit and loss. This operating deficit of \$9,500.00 is the lowest for many years. This is a reduction from last years Jets loss and a long way away from an estimated Jets loss of between \$30,000-\$35,000 for 2008. In recent years an accurate assessment of Jets financials has been completed. The reduction in cost for the 2011/12 season was the result of greater organisation when booking accommodation as well as controlling late changes to air fares for players and tight hold on additional costs. This same approach should see SAWPI further improve its operating expenses for the 2012/13 season.

6.2 Government Grant

SAWPI has continued to receive money from our government grants receiving \$59,998.00 from the Office of Recreation and Sport.

SAWPI has been successful in receiving gaining new grants for the next 3 years. These grants are Core Business and Development operations.

6.3 Membership Revenue

Membership revenue comprises a large part of income for SAWPI. From this income, SAWPI pay capitation and insurance levy to AWPI. Membership revenue and our income was down by 13% from last financial year. This reduction in income from membership is due to a reduction in registered member in SAWPI.

6.4 Auditor's Report

A draft auditors report has been received. There are no changes to our accounts presented in this report. There are a number of procedural matters to complete before we receive a signed certificate from the auditor. This report will be updated when the certificate is received.

IAN G McDONALD FCA
ABN: 13 550 494 869



**Chartered
Accountant**

17 August 2012

Mr Mark Dayman
President
South Australian Water Polo Inc.
PO Box 1047
PROSPECT EAST SA 5082

Dear Mark

Please find enclosed the financial statements for the year ended 30 June 2012. Whilst you are no longer a prescribed Association the Statement and Report by Committee will need to be signed, in lieu of a Management Representation letter and the financial statements returned to me for audit signature.

The Bank Confirmation Forms will also need to be signed and sent to the bank with the covering letter in the enclosed envelope.

If further information is required please do not hesitate to contact me.

Yours sincerely



Ian Mc Donald

Liability limited by a scheme approved under Professional Standards Legislation

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**STATEMENT AND REPORT BY THE COMMITTEE
TO THE MEMBERS OF SOUTH AUSTRALIAN WATER POLO INCORPORATED.**

The attached financial statements of South Australian Water Polo Incorporated for the year ended 30 June 2012 are, in our opinion properly drawn up:

- (a) so as to present fairly the financial position of the Association as at 30 June 2012 and the results of its operations for the year then ended, and;
- (b) in accordance with the provisions of the Association rules, and;
- (c) in accordance with applicable Australian Accounting Standards.

As at the date of this statement, there are reasonable grounds to believe that the Association will be able to pay its debts as and when they fall due.

During the financial year no:

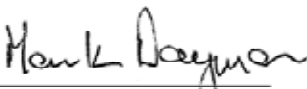
- (a) officers of the Association,
- (b) firms of which an officer is a member,
- (c) corporation in which an officer has a substantial financial interest,

have received or become entitled to receive a benefit as a result of a contract between the officer, firm or corporation and the Association.

During the financial year the following officers received payments or benefits of pecuniary value as follows:

A Board Member of the Association is employed as the Executive Officer.

Signed according to a resolution of the Committee.


Chairperson


Committee Member

DATED at This 26th day of August 2012

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30TH JUNE 2012

		2009	2010	2011	2012
4-0000	SAWPI INCOME				
4-0001	SAWPI Player Regist & Transfer	\$35,809.54	\$34,898.33	\$32,479.60	\$28,287.26
4-0003	SAWPI Team Regist/ Affiliation	\$5,165.22	\$2,763.63	\$3,735.46	\$8,385.45
4-0006	SAWPI Fundraising	\$434.64	\$2,225.15	\$1,221.64	\$9,826.18
4-0007	SAWPI Pool Income				\$109.09
4-0025	SAWPI Grants - SA Govt - ORS	\$5,427.27	\$50,000.00	\$60,000.00	\$59,998.00
	SAWPI Grants Other	\$16,500.00			
4-0031	SAWPI Bank Interest	\$27.97	\$19.00	\$23.09	\$22.82
4-0040	SAWPI Talent Squad Income	\$23,289.38	\$18,740.05	\$18,786.42	\$10,083.61
4-0045	SAWPI Sundry Income		\$243.79	\$75.00	\$30.00
4-0046	SAWPI Extraordinary Income			\$1,350.91	\$4,173.64
4-0050	SAWPI Refereeing Income	\$900.00		\$90.91	\$2,090.91
4-0052	SAWPI Other Uniforms				\$245.45
4-0053	SAWPI School Comp U12				\$1,336.37
	SAWPI Publications & Balls	\$180.00	\$909.09		
	SAWPI SASI Pool Hours			\$5,709.09	
	SAWPI Accreditation Course			\$3,080.46	
	SAWPI Donations	\$500.00			
	Total SAWPI INCOME	\$88,234.02	\$109,799.04	\$126,552.58	\$124,588.78
4-2000	STATE TEAM INCOME				
4-2001	State Team Accommodation	\$36,214.96	\$25,572.58	\$31,249.62	\$36,781.94
4-2002	State Team Airfare	\$36,006.55	\$25,872.89	\$28,065.12	\$23,764.97
4-2003	State Team Car Hire	\$12,681.17	\$10,267.77	\$10,422.88	\$6,896.60
4-2004	State Team Petrol & Insurance				\$1,347.44
4-2005	State Team Entry & Pool Fee				\$4,041.36
4-2006	State Team Player Levy	\$4,026.05		\$17,870.34	\$13,269.80
4-2007	State Team Admin Levy	\$1,743.92	\$1,468.66	\$1,677.27	\$4,981.97
4-2009	State Team Photos				\$926.21
4-2010	State Team Uniform	\$1,131.27	\$3,448.22	\$12,667.06	\$15,955.42
4-2011	State Team Sponsorship				\$2,454.55
4-2012	State Team Training Fee				\$1,647.26
	State Team 20/U Competition	-\$0.02	\$954.82		
	State Team Sundry Income	\$5,941.82			
	Total STATE TEAM INCOME	\$97,745.72	\$67,584.94	\$101,952.29	\$112,067.52
4-4001	JETS INCOME				
4-4002	Jets Player Levy Income	\$44,683.02	\$43,207.98	\$36,177.35	\$23,043.78
4-4010	Jets Fundraising				\$3,386.68
4-4012	Jets Sponsorship	\$25,818.18	\$16,454.55	\$22,485.81	\$23,247.73
4-4015	Jets Gate Takings	\$19,782.72	\$8,979.96	\$6,237.73	\$1,891.39
	Total JETS INCOME	\$90,283.92	\$68,642.49		\$51,569.58
4-6000	SCHOOL COMPETITON INCOME				
4-6001	Sch Comp Income	\$2,072.73	\$4,843.64	\$2,120.00	\$1,527.27
	Total SCHOOL COMPETITON INCOME	\$2,072.73	\$4,843.64	\$67,020.89	\$1,527.27
5-0000	Cost of Sales				
	Gross Profit	\$278,336.39	\$250,870.11	\$295,525.76	\$289,753.15

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30TH JUNE 2012

6-0000	Operating Expenses	2009	2010	2011	2012
6-0100	SAWPI EXPENSE				
6-0101	Accounting Fees	\$752.73	\$800.00	\$727.27	\$872.73
6-0105	Bad Debt		\$775.11	\$4,239.08	\$6,592.01
6-0110	Prior Period Corrections				\$3,557.18
6-0155	Affiliations & Memberships	\$154.09	\$255.00	\$314.09	\$289.09
6-0156	Balls				\$925.49
6-0160	Bank Charges/Fees	\$157.00	\$381.12	\$190.98	\$219.38
6-0168	CEO - Travel exp				\$211.03
6-0170	Entertainment	\$113.63	\$113.64		\$49.09
6-0180	Insurance - Directors		\$389.11	\$389.11	\$772.72
6-0186	Capitation & Insurance	\$19,556.60	\$11,714.19	\$12,873.40	\$7,970.37
6-0190	I T Internet charges	\$243.23		\$44.55	\$617.28
6-0191	I T Minor Software	\$375.45		\$311.32	\$69.99
6-0192	I T Consumables	\$949.09		\$655.45	\$363.64
6-0195	Legal Fee	\$287.50	\$199.09		\$3,379.45
6-0210	Office Supplies	\$330.31	\$501.38	\$281.79	\$163.87
6-0215	Postage / Freight	\$279.53	\$412.41	\$471.04	\$589.32
6-0216	Pool Hire	\$28,898.91	\$14,123.27	\$22,878.17	\$22,790.48
6-0220	Petrol Card Fee (Not usage)				\$117.53
6-0225	Printing & Pub & stationary	\$745.70	\$52.36	\$316.42	\$921.27
6-0230	Phone Expense			\$100.80	\$632.08
6-0236	Coaching Payment	\$10,727.73	\$14,760.00	\$12,087.50	\$1,950.00
6-0237	Referee Payment	\$1,974.55	\$9,799.10	\$5,035.00	\$4,100.00
6-0245	SASI Water Polo Sport Program	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00
6-0275	SAWPI Trophy expense				\$832.82
6-0506	Administration Officer	\$10,482.85	\$12,500.50	\$10,888.50	\$13,191.00
6-0508	Executive Officer	\$44,085.09	\$45,072.90	\$44,155.98	\$45,000.02
	Books & Publications	\$218.18		\$140.00	
	Room Hire	\$4,549.31	\$310.91	\$417.51	
	Exhibition & Promotional		\$72.27		
	Refunds/Reimbursements	\$3,902.60	\$1,617.22		
	Trophies	\$1,438.37	\$552.91	\$1,033.18	
	Wages and Salaries	\$1,680.05			
	Coaching & Development	\$480.00		\$1,756.92	
	Taxi Fares	\$151.48	\$27.28		
	Development Officers			\$5,800.00	
	Medical Expenses	\$23.18			
	Meeting/Conference	\$136.36			
	4th Club Expense		\$2,500.00		
	Advertising	\$1,919.29		\$55.00	
	Total SAWPI EXPENSE	\$143,612.81	\$125,929.77	\$134,163.06	\$125,177.84

PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30TH JUNE 2012

6-2000	STATE TEAM EXPENSE	2009	2010	2011	2012
6-2001	State Team Accommodation	\$60,002.74	\$36,582.72	\$54,981.07	\$33,907.95
6-2005	State Team Airfare	\$49,050.59	\$52,200.34	\$48,381.81	\$26,886.39
6-2010	State Team Car Rental		\$6,108.06	\$15,732.63	\$10,349.04
6-2015	State Team Petrol & Insurance	\$1,715.73	\$1,536.02	\$1,493.55	\$690.73
6-2020	State Team Entry & Pool Fees	\$4,090.91	\$2,431.82	\$4,431.82	\$3,781.81
6-2025	State Team Photos				\$1,257.18
6-2030	State Team Uniform Expense	\$4,207.55	\$7,572.60	\$14,525.51	\$13,577.98
6-2035	State Team Sundry Expense	\$205.00	\$1,265.56	\$544.91	\$1,745.46
6-2040	State Team Interstate Referee				\$636.36
	Total STATE TEAM EXPENSE	\$119,272.52	\$107,697.12	\$140,091.30	\$92,832.90
6-4000	JETS EXPENSE				
6-4001	Jets Accommodation				\$16,872.97
6-4005	Jets Airfare				\$24.00
6-4010	Jets Car Rental				\$5,867.65
6-4015	Jets Petrol & Insurance				\$318.75
6-4020	Jets Uniform Expense				\$3,565.00
6-4025	Jets Other Travel Expense				\$2,674.90
6-4030	Jets Pool Hire Expense				\$4,002.05
6-4035	Jets National League Fee	\$29,560.00	\$32,000.00	\$31,168.00	\$32,000.00
6-4040	Jets Overseas Hosting				\$600.00
6-4045	Jets Presentation & Catering	\$187.95	\$1,276.16		\$118.59
6-4050	Jets Trophies				\$762.86
	Total JETS EXPENSE	\$29,747.95	\$33,276.16	\$31,168.00	\$66,806.77
6-6000	SCH COMP EXPENSE				
	Total Operating Expenses	\$292,633.28	\$266,903.05	\$305,422.36	\$284,817.51
-	Operating Profit	-\$14,296.89	-\$16,032.94	-\$9,896.60	\$4,935.64

BALANCE SHEET FOR THE YEAR ENDED 30TH JUNE 2012

1-0000	Assets	2009	2010	2011	2012
1-1100	Cash On Hand	-\$122.79	\$61.29	-\$47.20	
1-1110	ACCU - General Cheq. Account	\$29,226.03	\$10,125.72	-\$4,407.27	\$28,983.77
1-1115	ACCU - State Cheq. Account	\$8,043.23	\$1,639.37	\$2,487.98	\$3,822.35
1-1180	Undeposited Funds				
	Pre-Paid Grant ORS		\$3,000.00	\$3,000.00	
	Pre-Paid MSAC Re Jets			\$1,154.78	
	Total Cash On Hand	\$37,146.47	\$14,826.38	\$2,188.29	\$32,806.12
1-1200	Accountd Receivable	\$69,350.64	\$55,443.96	\$59,452.17	\$21,019.83
1-1300	Investments				
1-1950	Withholding Credits				
1-2000	Other Assets				
1-2300	Uniform stock at cost			\$1,159.50	\$1,331.00
	Total Other Assets	\$69,350.64	\$55,443.96	\$60,611.67	\$1,331.00
1-3500	Plant & Equipment	\$18,228.82	\$18,228.82	\$18,228.82	
1-3510	Plant & Equipt at cost				\$4,693.00
	Total Assets	\$124,725.93	\$88,499.16	\$81,028.78	\$59,849.95
2-0000	Liabilities				
2-1000	Current Liabilities				
2-1200	Accounts Payable	\$56,673.19	\$36,339.32	\$37,093.94	\$30,294.39
2-1300	GST Liabilities				
2-1310	GST Collected	\$2,319.46	\$868.96	\$2,540.56	\$11,884.04
2-1330	GST Paid				-\$11,865.52
	Total GST Liabilities	\$2,319.46	\$868.96	\$2,540.56	\$18.52
	Total Current Liabilities	\$58,992.65	\$37,208.28	\$39,634.50	\$30,312.91
	Total Liabilities	\$58,992.65	\$37,208.28	\$39,634.50	\$30,312.91
	Net Assets	\$65,733.28	\$51,290.88	\$41,394.28	\$29,537.04

Fixed Assets

Date Purchased	Description	Quantity	Purchased Amount
20/12/07	Scoreboard	1	4,693.00
30/06/12	Uniforms in Stock		1,331.00
	TOTAL		6,024.00

7 State Representative Teams

7.1 14 & Under East Coast Challenge

Venue - Melbourne, Victoria, July 1-4 2012

BOYS – SOUTH AUSTRALIA

Coach: Lachlan Cameron

Manager: Ian Mounfield

GIRLS – SOUTH AUSTRALIA

Coach: Emy van Duijn

Manager: Stephanie Andrews

PLAYERS	Goals	Club	PLAYERS	Goals	Club
Thomas Andrews (G)		Tritons	Georgia Paull (G)		Tritons
Harrison Brickhill			Malika Yunus		Vikings
Liam Cameron		Vikings	Flora King		Tritons
George Parousis		Tritons	Mirella di Cesare		Eastern Saints
Llewellyn Smith			Madeline Dal Corobbo		Eastern Saints
Riley Kruger			Victoria Moore		Tritons
Kurt Sostarko			Lilli Heard		
Jake Mounfield		Tritons	Phoebe Andrews		Tritons
Caelan Grooby			Mahalia Robinson		Vikings
Jake Linden			Claudia Zurcher		
Scott Price			Sophie Hall		Tritons
Jack Williams			Phoebe Hill		Tritons?
Peter Burgess			Francois Negri		

Full results are no longer available on Sporting Pulse at the time of writing this report. The placings below are correct. In the tournament the Boys won 2 games and Girls won 1 game.

Placing 6th out of 7

Placing 6th out of 7

7.2 16 & Under National Championships

Venue – Melbourne, Victoria, 4 Oct- 9 Oct 2011

BOYS - ADELAIDE UNITED

Coach: Tony Hall

Manager: Kathy Sangster

PLAYERS	Goal s	Club
Billy McFall	5	Tritons
Cameron Den Dekker	1	Viking
Dan Hall	36	Tritons
George Laparadis	4	Tritons
Harry Gibbs	3	Tritons
Joseph Parnis		Eastern Saints
Kyle Jacobson	8	
Liam Kuchel	1	
Luke Macolino		
Michael Carter	11	Tritons
Sam Jackson	2	Tritons
Thomas Birnie		Tritons
Tom McGovern		
Tristan Sangster		Viking

Highest Tournament goal scorer: Dan Hall 36/9 games

Results

Melbourne Collegians	4-7	Loss
Sydney University	3-5	Loss
Ovens and Murray	21-6	Win
Dolphins	6-3	Win
KFC Breakers White	9-3	Win
Playoff – KFC Breakers Red	5-8	Loss
Playoff - Tasmania	9-3	Win
Playoff - Sydney University	9-8	Win
Final - UNSW Wests Black	17-5	Win

Placing 9th from 24

Highest SA goal scorers:

Dan Hall 36/9 games, Tristan Sangster 12/9, Michael Carter 11/9

Named in Aus B95 Squad: Dan Hall

GIRLS - ADELAIDE UNITED

Coach: Victoria Risby

Manager: Carolyn Symons

PLAYERS	Goal s	Club
Lucy Burg (G)		Eastern Saints
Catherine O'Sullivan	2	Eastern Saints
Meg Martin-Dashwood		Henley
Alisa Ahmed	5	Tritons
Chelsea Allen	26	Tritons
Megan Bennett		Tritons
Hannah Kennedy	4	Tritons
Lauren McGrechan		Tritons
Cordelia McTaggart		Tritons
Ashlee Othen	4	Tritons
Alex Procter	4	Eastern Saints
Adrienne Scott		Tritons
Georgina Symons		Tritons
Jiorgia Ralston	6	Melville, WA draft

All Hallows	0-5	Forfeit
Melville	5-12	Loss
River City	7-5	Win
UNSW Killer Whales	6-11	Loss
Yellow		
Drummoyne Red	3-9	Loss
Playoff – Sydney Uni	14-3	Win
Playoff – City Beach	9-7	Win
Final – Melbourne Collegian	7-8	Loss

Placing 18th from 24

Highest SA goal scorers:

Chelsea Allen 26/7, Alisa Ahmed 5/7

Named in Aus B96 Squad: Chelsea Allen

7.3 18 &U National Championships

Venue – Canberra, ACT, 10 April- 14 April 2012

BOYS – SOUTH AUSTRALIA

Coach: Eddie Denis

Manager: Mark Dayman

PLAYERS	Goals	Club
Billy McFall	2	Tritons
Cameron Den Dekker	2	Vikings
Dan Hall	14	Tritons
Harrison Raphael		Tritons
Kyle Jacobson	1	Vikings
Michael Carter	5	Tritons
Nicholas Jordan	1	Tritons
Oliver Nicoll	1	Tritons
Samuel Huis InT’Veld		Eastern Saints
Thomas Birnie (G)		Tritons
Tom Sneath		Tritons
Tristan Sangster	1	Viking
William Dayman	15	Viking

GIRLS – SOUTH AUSTRALIA

Coach: Jessica Martin

Manager: Carolyn Symons

PLAYERS	Goals	Club
Alisa Ahmed		Tritons
Belinda Symons	9	Tritons
Carly Jones		Henley
Chelsea Allen	7	Tritons
Chloe Barr	16	Tritons
Georgina Symons		Tritons
Hannah Kennedy		Tritons
Lauren McGrechen		Tritons
Lucinda Swan	6	Tritons
Lucy Burg (G)		Eastern Saints
Stephanie Inat		Tritons

Results

ACT Fins	7-4	Win	Bye
Ovens and Murray	13-6	Win	Cronulla 5-7 Loss
Cronulla	2-10	Loss	Sunshine Coast 7-7 Draw
UWA Torpedos	3-8	Loss	All Hallows 9-8 Loss after replay
Playoff – UNSW Wests Magpies	9-4	Win	Playoff - Sydney Uni/Balmain 9-5 Win
Final – ACT Breakers Red	8-6	Win	Final – UWA Torpedos 7-5 Win

Placing 9th from 14

Highest SA goal scorers:

William Dayman 15/6, Dan Hall 14/6 games

Named in Aus B94 Squad: William Dayman

Placing 9th from 15

Highest Tournament goal scorer: Chloe Barr 16/5 games

Highest SA goal scorers: Chloe Barr 16/5, Belinda Symons 9/5

Named in Aus B94 Squad: Chloe, Belinda and Lucinda

7.4 20 & Under National Championships

Venue – Canberra, ACT, 10 April- 14 April 2012

BOYS – SOUTH AUSTRALIA

Coach: Shaun Baker

Manager: Liz Cameron, Kathy Sangster

PLAYERS	Goals	Club
Chris Macolino		Vikings
Connor Sangster	2	Vikings
Dan Hall	9	Tritons
Dylan Baker	3	Vikings
James Duffy	2	Vikings
Kyle Jacobson	2	Vikings
Lachlan Cameron	5	Vikings
Luis Steyn	2	Tritons
Paxton Barr	10	Henley
Samuel Huis InT’Veld	1	Eastern Saints
Thomas Birnie (G)		Tritons
William Dayman	7	Viking

GIRLS – SOUTH AUSTRALIA

Coach: Chris Turner

Manager: Carolyn Symons

PLAYERS	Goals	Club
Alexandra Procter		Eastern Saints
Alisa Ahmed		Tritons
Belinda Symons	8	Tritons
Chelsea Allen	7	Tritons
Chloe Barr	27	Tritons
Daisy Carter	11	NSW draft
Jodie Adams	1	Tritons
Kathleen McHugh	4	Tritons
Lucinda Swan	13	Tritons
Melissa Taylor	3	ACT draft
Shana Ahmed		Tritons
Stephanie Inat	1	Tritons

Highest Tournament goal scorer: Chloe Barr 27/7 games

Results

Victoria	10-16	Loss	Western Australia	9-12	Loss
NSW Blues	8-22	Loss	Queensland	7-14	Loss
NSW Waratahs	6-8	Loss	NSW Blues	9-14	Loss
Queensland	6-11	Loss	Victoria	14-10	Win
Western Australia	5-12	Loss	NSW Waratahs	7-7	Draw
Final – NSW Waratahs	8-13	Loss	New Zealand	12-13	Loss
			Final – Victoria	17-11	Win

Placing 6th from 6

Highest SA goal scorers:

Paxton Barr 10/6, Dan Hall 9/6, William Dayman 7/6 games

Placing 5th from 6

Highest SA goal scorers:

Chloe Barr 27/7, Lucinda Swan 13/7, Belinda Symons 8/7
Named in Aus B94 Training Squad: Chloe, Belinda and Lucinda

8 Season Statistics & Awards

8.1 Premiership Tables

A Men	G	W	L	D	F	Pts	GF	GA
Adelaide Vikings	6	6	0	0	0	24	80	30
Henley Sharks	5	1	4	0	1	8	30	45
Adelaide Tritons	5	1	4	0	1	8	20	58

Semi Final

Henley Sharks (14) defeated Tritons (6)

Grand Final

Adelaide Vikings (8) defeated Henley Sharks (7)

This was the first competition to be played at SAWPI's new headquarters. The A Grade Men competition was settled over nine weeks between Tritons, Henley and Vikings. Henley had a weakened team for most of the competition but met Tritons in the semi finals with a full team, consequently accounting for them 14 – 6. The Grand Final was the closest match of the whole competition when Vikings defeated Henley by a single goal, 8 – 7. Congratulations Vikings on their Premiership

A Women	G	W	L	D	F	Pts	GF	GA
Adelaide Tritons	6	4	2	0	1	18	50	33
Henley Sharks	6	2	4	0	1	12	33	50

Grand Final

Adelaide Tritons (11) defeated Henley Sharks (2)

Unfortunately only two clubs could muster teams for this competition at the new SAALC complex. Six matches were played between the Henley Sharks and Adelaide Tritons teams, over a nine week period. The teams were quite evenly matched and at least provided for some good competition between each other, albeit seeing the same faces each week. The Tritons team dominated the results in the preliminary matches, winning four of the six encounters. In the Grand Final the Adelaide Tritons beat the Henley Sharks comprehensively, 11 – 2. Congratulations to Adelaide Tritons on their Premiership.

B Men	G	W	L	D	F	Pts	GF	GA
Adelaide Tritons	15	11	3	1	0	49	153	80
Adelaide Vikings BOSA	14	11	2	1	1	48	153	80
Adelaide Vikings	15	9	5	1	0	43	156	108
Henley Sharks	14	5	8	1	1	30	131	143
Eastern Saints	15	5	10	0	1	30	106	169
Adelaide Tritons Crocs	15	1	14	0	3	18	50	169

First Semi Final

Adelaide Vikings (15) defeated Henley Sharks (5)

Second Semi Final

Adelaide Vikings BOSA (9) defeated Adelaide Tritons (7)

Preliminary Final

Adelaide Tritons (9) defeated Adelaide Vikings (5)

Grand Final

Vikings BOSA (10) defeated Adelaide Tritons (1)

As with previous years, the B Grade Men's competition proved to be the strongest competition in terms of numbers and attendance by players, with six teams being entered, two from Adelaide Vikings, two from Tritons and one each from Eastern Saints and Henley. The Adelaide Tritons team ended top of the ladder in the Preliminary rounds, rewarding them with a ticket straight to the Preliminary Final, when they beat the Adelaide Vikings 9 -4. In the Grand Final the younger Vikings BOSA team had revenge, beating the Tritons team convincingly, 10 – 1. Attendance was very good at these matches, but the venue (St Peter's) will need to be maintained in order to maintain the numbers and interest in this competition.

B Women	G	W	L	D	F	Pts	GF	GA
Adelaide Tritons	11	10	1	0	1	42	118	35
Adelaide Tritons Crocs	12	6	5	1	0	31	94	82
Adelaide Vikings	12	5	7	0	4	27	70	80
Eastern Saints	11	3	8	0	0	20	51	115
Henley Sharks	10	3	6	1	3	18	54	75

First Semi Final

Adelaide Vikings (10) defeated Eastern Saints (0)

Second Semi Final

Adelaide Tritons (13) defeated Adelaide Tritons Crocs(10)

Preliminary Final

Adelaide Tritons Crocs (7) defeated Adelaide Vikings (5)

Grand Final

Adelaide Tritons Crocs (7) defeated Adelaide Tritons (4)

Five teams made up this competition this year. Tritons provided two teams, with Adelaide Vikings, Eastern Saints and Henley making up the rest of the competition. This competition also accommodated the Girls B 96 (16 & U) age group as there were insufficient numbers in all clubs except for Tritons. Both Tritons teams dominated a somewhat fragmented competition, which suffered from forfeits on occasions. Adelaide Vikings in particular showed immense potential but suffered attendance problems with many of their players. The young Tritons Crocs team dispensed with their older club counterparts 7 to 4 in the grand Final.

B96 Boys	G	W	L	D	F	Pts	GF	GA
Adelaide Vikings	10	8	2	0	1	34	108	35
Adelaide Tritons	10	7	3	0	0	31	81	34
Henley Eastern Saints	10	0	10	0	8	10	4	124

Final

Adelaide Tritons (10) defeated Henley Eastern Saints (0)

Grand Final

Adelaide Vikings (7) defeated Adelaide Tritons (6)

This competition was supported by two teams basically; the Henley Eastern Saints combination was rarely functional, forfeiting most of the matches including the final. Thus Vikings and Tritons played each other at a good standard of water polo. Many close matches were played in the preliminary matches with Adelaide Vikings getting the upper hand. So it was too in the Grand Final of this competition when the Vikings team narrowly beat the Tritons team 7 – 6.

Mixed B98 Term 2	G	W	L	D	F	Pts	GF	GA
Adelaide Vikings Black	4	4	0	0	0	16	33	17
Eastern Saints	4	3	1	0	0	13	57	29
Adelaide Tritons	4	2	2	0	0	10	36	40
Adelaide Vikings Red	4	1	3	0	0	7	39	31
Henley Sharks	4	0	4	0	1	3	16	64

Qualifying Final

Adelaide Tritons (10) defeated Eastern Saints (5)

Elimination Semi Final

Henley Sharks (5) defeated by Adelaide Vikings Red (15)

Playoff 3rd and 4th

Adelaide Vikings Red (9) defeated by Eastern Saints (12)

Grand Final

Adelaide Tritons (5) defeated Adelaide Vikings Black (2)

This competition proved to be a great success following on on the Primary Schools competition on Sunday afternoons. The matches were all very well supported by parents and high spectator numbers was the norm. Well done to Jon Cooper and his band of hard workers for initiating this competition. For the record Adelaide Tritons defeated Eastern Saints in the Qualifying round and faced Adelaide Black who had a ticket straight into the Grand Final for heading up the Preliminary Rounds. Tritons, somewhat unexpectedly, beat Vikings 5 – 2 in the Grand Final.

8.2 Premiership Teams

Mixed B98 T2

ADELAIDE TRITONS

Flora King
Francois Negri - Wilson
George Parousis
Georgina Lister
Jessica Rose
Lachlan Holden
Lauren Mcgrechan
Oscar Mcvann
Paige Patterson
Phoebe Andrews
Sophie Hall
Thomas Andrews
Thomas Copson
Victoria Moore

B96 Boys (16&U)

ADELAIDE VIKINGS

Anthony Cremona
Cameron Den Dekker
Fraser Woods
Jake Linden
Kieren Halliday
Liam Cameron
Liam Kuchel
Tom MCGovern

B Grade Women

ADELAIDE TRITONS

Adele Langusch
Alexandra Carter
Alisa Ahmed
Ashlee Othen
Bridie Howley
Cordelia Mctaggart
Elise Sims
Joanne Bowen
Jodie Adams
Nyssa Wedding
Shana Ahmed
Shannon Adams
Sophie Hall
Stephanie Inat
Susie Smith
Therese Kearney
Topa Petit

B Grade Men

Fred Angus Perpetual Trophy

VIKINGS VIKING BOSA

Chris Macolino
Daniel Parrish
David Kirkwood
Dylan Baker
Jamie Histed
Lachlan Cameron
Liam Kuchel
Luke Macolino
Luke Schinella
Mark Parrish
Michael Schinella
Nicholas Marwe
Simon Dellamalva
Stuart Frost
Tristan Sangster

A Grade Women

Ron Howell Perpetual Shield

TRITONS

Adrienne Scott
Alisa Ahmed
Ashlee Othen
Belinda Symons
Brianna Rositano
Chelsea Allen
Chloe Barr
Isobel Bishop
Joanne Bowen
Jodie Adams
Kathleen McHugh
Lucinda Swan
Nyssa Wedding
Therese Kearney

A Grade Men

Brighton Cement Works Perpetual Shield

VIKINGS

Chris Macolino
Connor Sangster
Daniel Parrish
Dylan Baker
George Bretag-Norris
Jamie Histed
Joshua Frost
Kyle Jacobson
Lachlan Cameron
Luke Macolino
Mark Parrish
Patrick Harmer
Shaun Baker
Thomas Dayman
Tristan Sangster
William Dayman

8.3 Leading Goal Scorer

A GRADE MEN	Tom Dayman	Vikings	26 goals
A GRADE WOMEN	Chloe Barr	Tritons	17 goals
B GRADE MEN	Jamie Histed	Vikings	44 goals
B GRADE WOMEN	Sorcha Murphy	Vikings	23 goals

8.4 Best and Fairest

MIXED 98 T2	Peter Burgess	Vikings
	Jake Linden	Vikings
	Llewellyn Smith	
BOYS B96 (16&U)	Cameron Den Dekker	Vikings
A GRADE MEN	Tom Dayman	Vikings
A GRADE WOMEN	Chloe Barr	Tritons
B GRADE MEN	Jamie Histed	Vikings
B GRADE WOMEN	Therese Kearney	Tritons

8.5 Volunteer(s) of the Year

Paul Raynor 'Life Member' Trophy Not decided at this time

8.6 National League - Adelaide Jets

Introduction.

The 2012 National Water Polo League season was both a difficult year establishing the teams at the new South Australian Aquatic and Leisure Centre and a history making year with the Women making the finals for the first time. This is only the second time a Jets team has made the finals out of a combined 30 years plus competition of the men and Women.

Sponsorship :

Major Sponsor

- In 2012 it was extremely pleasing to have the support of **Major Sponsor - Fyfe Pty Ltd** as a major sponsor of the Jets.

Sponsors

- In 2012, the Adelaide Jets also benefited from the continued and valued support of **Warradale Hotel, EMA Legal, Leading Edge Physical Therapy and The West Lakes Dental Clinic.**

2012 season Thank you's :

During the 2012 season was our first year of operation at the South Australian Aquatic and Leisure Centre. This presented challenges both inside and outside of the pool. A number of players decided not to return for the season with travel to Marion being cited as an important factor. At one stage both teams were looking doubtful to have the numbers to field a team. Player injuries also added to this difficult issue. It only became apparent very late in the program that the Jets would be able to field teams.

While there was a very slow start to the program given the uncertainty the general arrangements for the teams of accommodation, travel, home game arrangements were well executed.

Crowd numbers were greater than previous years and the home town support certainly appreciated by our teams.

Thank you to the many parents, relatives and friends for their support with table duties and sundry other set up / pack up duties on game days.

Thank you to Eddie Denis who coached both teams. Eddie's coaching involves countless hours of dedication to training, matches and interstate road trips away. The players truly appreciated the professional environment that Eddie has now established for both teams.

Below are some people that Eddie wished to thank for the 2012 season.

- Support of the NL Committee Members – Mark Dayman, Graham Barr
- Tony Hall and Sophie Ricketts – Assistant Coaches and Managers
- SASI Staff – Performance
 - Performance Analysis – Tim Rawlins
 - Sport Psych – Geoff Boylan-Marsland
- Families that took in imports and interstate players – Dayman, Allen, Barr, Hall, Symons
- Players
- Geoff Allen for National League Survey
- My family: Katrina, Sebastian and Aleksander

Jets Women National League 2012

- ⤴ Season of Progress and Process
 - Another step along a path started about 5 years ago.
 - We all thought this step forward would happen last season.
 - Step happened this year, even with loss of personnel! How?
 - ⤴ Best Clubs have:
 - Good organisation
 - Good money
 - Athletes gaining International experience with Australian teams. (NOTE: This must occur outside of the use of Imports for long-term success of a Club.)
 - ⤴ The Women's team reached the tipping point with Australian Team experience this year:
 - = Jess, Torz, Sophie;
 - = Chloe, Bel, Lulu
 - = + Chelsea travelling this year.
 - Acknowledge the support given by the Development Program run by Terril (and Tony) between 2007 and 2011 = 12 month of the year program critical to developing the younger players who contributed so well this season.

Jets Men's National League 2012

- ⤴ Season of Progress and Process
 - Year Zero.
 - Almost a complete new Squad this year.
 - ⤴ Apart from 3 imports we had 4 players playing their first season of Senior National League competition.
 - ⤴ We had 5 players returning but many of them with only a couple of seasons under their belt.
 - ⤴ Most of our older players from previous years did not return to train or play with the Jets this season.

But None of These Stats Matter! Why.....?

- ⤴ Best Clubs have:
 - Good organisation
 - Good money
 - Athletes gaining International experience with Australian teams.
- ⤴ GOOD ORGANISATION
 - The Jets weren't very well organised this season. The NL Committee has discussed this at many meetings during this season. We aim to get it much better for season 2013 and beyond.
 - We need better budget planning; better organisation of imports; training camps versus other teams prior to the competition; etc, etc.
- ⤴ GOOD MONEY
 - Funding from major sponsor Fyfe and our lesser, but vital, sponsors covers our budget with the addition of player contributions/ payments.
 - The best organised teams cover all costs associated with the NL each season!

⤴ ATHLETES GAINING INTERNATIONAL EXPERIENCE

- One male athlete travelled with a National Team in 2011 = Will Dayman (Tom Dayman had experience in 2010) while Six female NL players got International experience last year!
- I take some of the blame for this since the burden of developing our best young athletes to Australian standard is up to me.
- BUT I know my program is not all bad. The progress of the girls has shown this.
- So what is the reason....?

▪ CONTINUAL PROCESS over YEARS!!

- ⤴ e.g. Link a 12months of the year Development Program coached by the best possible coach (who is well paid or extremely passionate like Terril) which feeds the most talented and committed athletes into the NL squads with the cream joining the SASI program for continuing Development to Australian standard.
- ⤴ The girls side achieved this through Terril's Development Program which shows in the group of talented girls she brought through to the SASI level.
- ⤴ Over the last 5-7 years the boys side of the Development Programs has not been as consistent and therefore hasn't encouraged or developed a similar quality group. We have individuals but not a group!!
- ⤴ We are looking toward the younger athletes in this State to supply the athletes who will make Junior Australian teams and Senior Squads. Where are these athletes and what 'Year Round' program is in place to develop them to this National Standard before they are taken into the SASI program? This is a key area which needs to be updated and clarified within the SASI structures.

In Summary:

- ⤴ We need to improve in all of the important areas I mentioned
 - Step 1 = NL Survey + NL Committee Review of 2012 Season.
 - This has been done. NL Survey attached.
 - Step 2 = Implement change
 - NL Committee is a focussed and determined Team looking to make some positive changes in the future.



General Note: Selection of Imports will need to be more strict for 2013 and onwards. We need Imports who will improve our training standard, act as positive role models and provide a positive impact on our training environment as well as to our game performance.

Eddie Denis
Coach Jets Men and Jets Women

Player Lists

ADELAIDE JETS - MENS TEAM				ADELAIDE JETS - WOMENS TEAM			
	NAME	AGE	HEIGHT		NAME	AGE	HEIGHT
1	Marshall Morley	26	196	1	Victoria Risby	22	180
4	Alex Murphy (Imp)	22	187	2	Nicole Redder (Imp)	23	175
5	Paxton Barr	19	182	3	Bel Symons	17	181
6	Joshua Potaka (Imp)	23	191	4	Jessica Martin	21	177
7	Jonas Crivella (Imp)	23	182	5	Melissa Taylor	17	170
8	Kyle Jacobson	16	185	7	Lucinda Swan	17	170
9	Tom Dayman	21	186	8	Brianna Rositano	25	170
11	Daniel Hall	16	178	10	Sophie Ricketts	23	179
13	Louis Steyn	18	180	11	Lisa Callahan	26	180
16	Connor Sangster	18	186	12	Chelsea Allen	15	172
18	Jason Wedding	24	184	13	Kathleen McHugh	20	173
18	Thomas Birnie	16	183	14	Emma Opie	18	170
19	William Dayman	17	194	18	Nyssa Wedding	18	169
22	Regan Burrows	19	180	21	Chloe Barr	17	172

Jets Milestones 2012.

- 100+ career games Tom Dayman

Award Winners

Highest Goal Scorer	Men	Jonas Crivella
Best Young Player	Men	William Dayman
MVP Runner Up	Men	William Dayman
The Des Clark Award - MVP Men.		Thomas Dayman
Best Young Player	Women	Lucida Swan
Highest Goal scorer	Women	Chloe Barr
MVP Runner Up	Women	Chloe Barr
The Jill Glastonbury Award – MVP Women.		Victoria Risby

Adelaide Jets teeter on water polo finals berth

TOM BIDDINGTON

THE Adelaide Jets are on the verge of their first National Water Polo League finals appearance.

With just two games to play, the women's team sits in sixth place on the ladder, needing a couple of wins against the Balmain Tigers this weekend to guarantee a berth in the post-

season. The Jets are battling with the Sydney Uni Lions for the last spot in the top six - both are equal on 10 wins, but the Adelaide side has a clear advantage in goal difference.

"This season is already the most successful in the Jets' history.

"The previous best season by the women was four wins, so this has been a breakout year

and one we are hopeful will be crowned with our first ever finals appearance," SA Water Polo president Mark Dayman said. "This is despite the Jets having the youngest team in the competition by far and the smallest squad."

The fifth-placed Tigers will provide a big test for the Jets, but coach Eddie Denis is confident they can rise to the oc-

casion. The spirit in the team is excellent and the girls believe they can perform strongly against anyone else in the competition," he said.

Playing a couple of double-headers with the men's team, game one gets underway at the SA Aquatic and Leisure Centre at 4.30pm today, while the second match will be played at noon tomorrow.

The Advertiser www.adelaidenow.com.au Saturday, April 21, 2012

2012 Results

ADELAIDE JETS - MENS TEAM			ADELAIDE JETS - WOMENS TEAM		
Cronulla Sharks	12-13	loss	Cronulla Sharks	4-8	loss
Drummoyne Devils	8-17	loss	Drummoyne Devils	13-9	win
Cronulla Sharks	9-11	loss	Cronulla Sharks	4-7	loss
Drummoyne Devils	8-17	loss	Drummoyne Devils	13-10	Win
Brisbane Barracudas	4-19	loss	Brisbane Barracudas	5-13	loss
Brisbane Barracudas	5-17	loss	Brisbane Barracudas	5-14	loss
Hunter Hurricanes	9-10	loss	Hunter Hurricanes	11-7	win
Hunter Hurricanes	4-8	loss	Hunter Hurricanes	15-9	win
Sydney Uni Lions	4-22	loss	Sydney Uni Lions	6-9	loss
Sydney Uni Lions	5-14	loss	Sydney Uni Lions	12-8	win
UNSW West Magpies	9-16	loss	UNSW West Magpies	8-10	loss
UNSW West Magpies	7-16	loss	UNSW West Magpies	7-4	win
KFC Qld Breakers	7-9	loss	KFC Qld Breakers	9-6	win
KFC Qld Breakers	5-6	loss	KFC Qld Breakers	14-8	win
Victorian Tigers	6-17	loss	Victorian Tigers	3-10	loss
Victorian Tigers	1-13	loss	Victorian Tigers	4-9	loss
Fremantle Mariners	3-22	loss	Fremantle Marlins	8-13	loss
UWA Torpedoes	8-13	loss	UWA Torpedoes	11-10	win
Fremantle Mariners	3-27	loss	Fremantle Marlins	5-13	loss
UWA Torpedoes	5-15	loss	UWA Torpedoes	11-8	win
Balmain Tigers	2-10	loss	Balmain Tigers	9-9	draw
Balmain Tigers	6-11	loss	Balmain Tigers	8-5	win

ADELAIDE JETS – WOMENS TEAM		NATIONAL LEAGUE FINALS		
Women's round game	4 vs. 6	Cronulla Sharks	3-9	loss
Women's round game	4 vs. 1	Brisbane Barracudas	6-15	loss
Women's playoff	5 vs. 6	Balmain Tigers	10-11	loss

8.7 Membership Statistics

Figure 1 Registration (excluding non-playing life members)

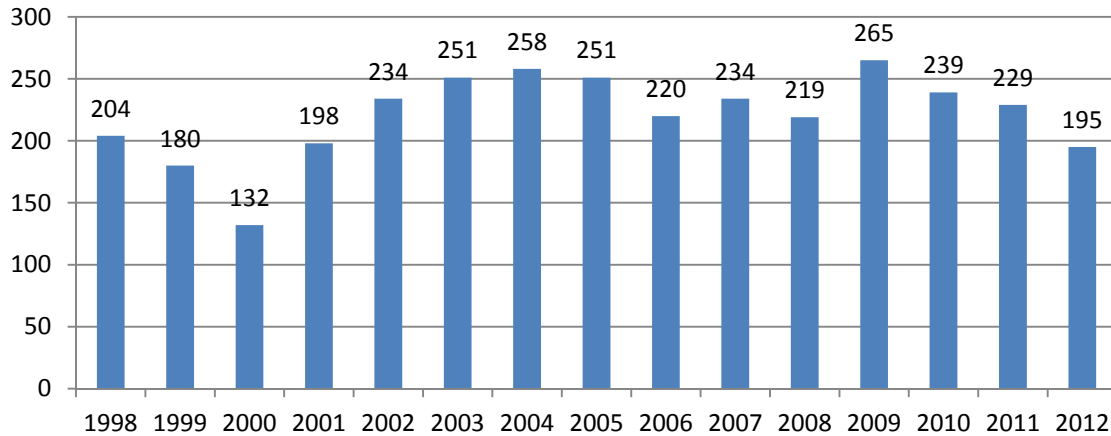


Figure 2 Membership by Club numbers and percentage

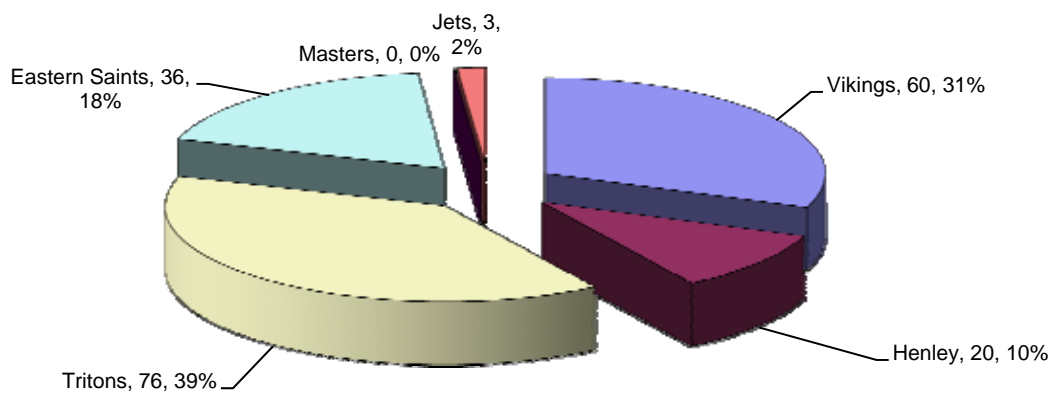


TABLE 1 - MEMBERSHIP BREAKDOWN					
CLUB	MALE		FEMALE		Comments in comparison to last year
	Senior	Junior	Senior	Junior	
Tritons	14	29	12	21	Membership -15. Junior female (-12)
Vikings	22	27	4	7	Membership -6. junior male (+5), female (-8)
Henley	12	1	5	2	Membership -10 senior female (-7)
Saints	8	16	1	11	Membership (+1), junior male (+3)
Masters					Fallen away
Jets	2		1	1	
	58	73	23	41	Senior M (+1) F (-19), Junior M(-9), F(-7)
	131		64		male (-8), female (-9)
	195				Down by 34. U12 competition players were not registered and will boost numbers in 2013.
Significant loss in senior female (45%), Junior (-12%). Under 12 not included in registrations					

8.8 Governance

This year the Board has been quite stable with no mid term resignations. As the table below shows, the season has been very good attendance by Board members. Far higher than for many years.

The President believes the model for the Board and Committees is flawed and must be changed. The Board should be smaller with a mixture of skills. The Board is currently made up of, at times reluctant members, from clubs that in normal association activities are competitors. The Board should only have Directors who make their own decisions and want to be involved. The Board should be reduced in size. There are some very skilled people willing to donate their time to support Not for Profit Boards.

The committee structure in our Constitution and By Laws has not been effective. In the 2011/2012 season there was a genuine effort by the Board to form these committees and the efforts were not successful. With a smaller Board involving people outside of Water Polo, our association volunteers will have more time to focus on direct support to activities that benefit our players, clubs and competitions. Our volunteers should also find this model more enjoyable than Board meetings.

In the 2011/12 season there has been an overdue return of focus to SAWPI finance. This has resulted in a critical turnaround in our outcome. With these improved practices now in place the Board will have some capacity to address our governance documents in the coming year.

The amendment to our Constitution and By Laws is long overdue and must now be reviewed. While it is early days, SAWPI has a potential volunteer to assist in this matter. We will also seek assistance of the Office of Rec and Sport, together with legal advice.

BOARD ATT.	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	July2	TOTAL
M Dayman	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	12
D Seret	Y	Y	Y	A	Y	Y	Y	Y	Y	Y	Y	A	11
T Dayman	Y	Y	Y	A	Y	Y	Y	Y	Y	Y	Y	Y	11
G Barr	Y	Y	A	Y	Y	Y	Y	Y	Y	Y	Y	Y	11
M Manojlovic	Y	Y	Y	Y	Y	A	Y	Y	Y	Y	Y	Y	11
C Symons	Y	Y	A	Y	Y	Y	Y	Y	Y	Y	Y	Y	11
P McMichael	Y	Y	A	Y	Y	Y	Y	Y	Y	Y	Y	Y	11
K Sangster	Y	Y	Y	Y	Y	Y	Y	Y	A	Y	Y	Y	11
J Horsnell	Y	Y	A	Y	Y	Y	A	Y	Y	A	Y	Y	9
J Medcalf	Y												
STAFF													
J Harmer	Y	Y	Y	A	Y	Y	Y	Y	Y	A	Y	A	9

9 Sponsors

South Australian Water Polo Inc would like to thank their sponsors for the past season, without whose help, many aspects of our sport would not be able to be accomplished.

The 2011/12 season has been a very successful year for sponsorship. Not only have we increased the level of sponsorship and been paid for it, we have added a new arrangement with the Warradale Hotel since our commencement at SAALC.

2011-2012 Sponsors for South Australian Water Polo.

Government of South Australia through the Office for Recreation and Sport

South Australian Aquatic and Leisure Centre

Fyfe Pty Ltd

Warradale Hotel

EMA Legal Pty Ltd

West Lakes Dental Clinic

Leading Edge

This year, having moved our "home ground" to the South Australian Aquatic and Leisure Centre (SAALC) we were fortunate enough to acquire excellent support from the Warradale Hotel. This was the venue for post match functions and on occasions, meals and drinks.

The Warradale supported the Jets with twenty \$50.00 meal vouchers and \$1500 which was most generous. The vouchers were used to reward players from each team as MVP awards. The Warradale is very keen to continue the relationship and we look forward to continuing this relationship.

The Jets Committee would like to register their appreciation to owner Martin Palmer, Hotel Manager Thomas French and Events Manager Tony Burton.

There has been a long running dispute with former Sponsor Nicholas Birdseye and Associates over sponsorship invoices totalling \$20,750. Nicholas Birdseye and Associates also withdrew sponsorship at the commencement of the 2009 National League Season after agreeing to continue. The total effect to SAWPI has been around \$37,000 in sponsorship not being received. Last year we reported the invoiced amount of \$20,750 was attempted to be collected but no progress. This year we can report progress and partial success. The outcome is shown on the following page. At the time of this report \$5000 had been collected. This places us in a position slightly ahead of collection fees. Our financial accounts reflect this position. It is pleasing that we have been able to agreed with Nicholas Birdseye and Associates and settle this matter.

LYNCH MEYER
MEMBER OF THE KENNEDY STRANG LEGAL GROUP

Ref: JDE:599527
Direct Line: 8236 7685
Fax: 8223 2722
jdevonish@lynchmeyer.com.au

17 July 2012

NCI Commercial Collections

Attention: Mr Ericson Malvar

Via Email: Ericson.Malvar@nci.com.au

Dear Ericson,

South Australian Water Polo Club Inc v Claim It SA Pty Ltd
Magistrates' Court of South Australia Civil Action No: AMCCI-10-3320
NCI Reference: 102243/1

I confirm my attendance with John Medcalf at the Conciliation Conference today before His Honour Mr Milazzo SM.

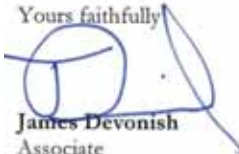
The Defendant was again represented by its Director, Nicholas Birdseye. The matter was stood down to enable the parties to discuss the matter in a private meeting room at Court. An agreement was subsequently reached after substantial discussion and negotiation. I then had the matter called back on to have the Court record the terms of agreement. The Court made the following Orders:

1. The Defendant is to pay the Plaintiff \$15,000.00 (inclusive of costs and interest) ("the Settlement Sum") by way of the following instalments:
 - 1.1. \$4,000.00 on or before Friday, 20 July 2012
 - 1.2. thereafter \$1,000.00 fortnightly payments until Settlement Sum is paid in full;
2. time is of the essence with respect to each and every payment;
3. in the event of a default, the entire Settlement Sum (or balance thereof) is immediately due and owing;
4. the proceedings are dismissed but the Plaintiff has liberty to apply to reinstate proceedings for the purposes of entering Summary Judgment against the Defendant for the Settlement Sum (or balance thereof owing) in the event of a payment default by the Defendant.

I shall email the Defendant your bank account details and instruct him to make the payments to NCI Commercial Collections so that you can monitor the Defendant's compliance with the Settlement Agreement.

Please let us know in the event the Defendant defaults on any payment.

Yours faithfully



James Devonish
Associate
Lynch Meyer

cc: mark.dayman@fyfc.com.au; johnm05@bigpond.com

10 Media Coverage

Very good media coverage this year. Below are some samples.



